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1. Which of the following account(s) is/are to be shown on the balance sheet?
   i) Personal a/c   ii) Real a/c   iii) Nominal a/c
   iv) Personal and Real a/c
   v) Real and Nominal a/c
   vi) Personal and Nominal a/c
   A) i, ii and iii   B) iv   C) v   D) vi

2. The profit volume ratio is 25% and margin of safety is 40%. Find out sales required to earn a profit of Rs.25,000 if actual sales value is Rs.5,00,000.
   A) Rs.6,00,000   B) Rs.9,00,000   C) Rs.10,00,000   D) 4,00,000

3. Compute effective passenger kilometers per annum from the following data.
   Distance of one way route : 20 kilometers
   Round trips per day : 3
   Days operated in a month : 25
   Seating capacity : 40 passengers
   Seating capacity occupied : 80%
   A) 5,76,000   B) 96,000   C) 48,000   D) 11,52,000

4. Statement I: Marketing is matching the product with demand
   Statement II: In marketing, the transfer of ownership and possession at every stage in the flow of goods from the primary producer to the ultimate consumer
   A) Statement I is incorrect and Statement II is correct
   B) Statement I is correct and Statement II is incorrect
   C) Both the statements are incorrect   D) Both the statements are correct

5. Scrap value of normal loss is
   A) Credited to P & LA/c   B) Show in Balance sheet
   C) Credited to process A/c   D) Debited to process Account
6. Only some number of consumers out of their total population is approached and data on their probable demands for the product during the forecast period are collected and then summed is __________.
   A) Complete Enumeration survey  B) Sample survey
   C) Sales Experience method  D) Vicarious method

7. a) Capital Gearing Ratio  -  i) Profitability
   b) Fixed Assets Turnover  -  ii) Short-term solvency
   c) Return on equity  -  iii) Activity
   d) Acid Test Ratio  -  iv) Long-term solvency
                       -  v) Efficiency ratio
   a)    b)   c)    d)
   A)  iv)  i)  iii)  ii)
   B)  i)  ii)  iii)  v)
   C)  iii)  v)  ii)  i)
   D)  iv)  iii)  i)  ii)

8. Formula for Paasche’s weighted aggregate price index $P_{01}$ is
   A) $\sum P_0 Q_1 / \sum P_0 Q_0 \times 100$  B) $\sum P_0 / \sum P_1 \times 100$
   C) $\sum P_1 Q_1 / \sum P_0 Q_1 \times 100$  D) $\sum P_1 Q_0 / \sum P_0 Q_0 \times 100$

9. A company has issued capital of 40,000 equity shares of Rs. 10 each fully paid. It decides to convert its capital into 80,000 equity shares of Rs. 5 each. It is a case of:
   A) Decrease in unissued share capital  B) Sub-division of Share capital
   C) Consolidation of share capital  D) None of the above
10. Which one of the following is not a benefit of MNC?
   A) MNC contribute to the growth of developing countries through their capacity to mobilize money, workers and technology needed for production and sale of goods
   B) MNC leads to decrease in production GDP
   C) MNC provide labour with the opportunity to acquire additional knowledge and skills
   D) None of these

11. The RBI announced the scheme of Certificate of Deposits with effect from ___.
   A) January 1989    B) March 1989
   C) April 1989     D) August 1989

12. A Small Company (Section 2 (85)) means a company other than a public company and its turnover of which as per its last profit and loss account does not exceed _______ crore rupees or such higher amount as may be prescribed which shall not be more than _______ crore rupees.
   A) One; ten        B) Two; Twenty
   C) Three; Thirty  D) Four; Forty

13. From the following details calculate the Income of Mrs. X if she is an a) Ordinary Resident b) Not ordinarily Resident c) Non Resident Income from business earned in China Rs.25,000 of which Rs.15,000 were received in India. Business controlled from India.
   A) 25000  25000  25000
   B) 15000  15000  NIL
   C) 25000  25000  15000
   D) 25000  15000  15000

14. _________ is a retailer who has fixed place of business in a locality but goes on changing his place to exploit the market opportunities.
   A) Cheap-jacks    B) Hawkers    C) Market traders    D) Street traders
15. Which among the following transaction involves flow of fund?
A) Cash paid to creditors  B) Payment of Bills Payable
C) Raising of short term loans  D) Raising of long term loans

16. Which one of the following method of costing is more suitable for tannery industry?
A) Process costing  B) Job costing  C) Service costing  D) Contract costing

17. Richard Cantillon states entrepreneur as a ____________.
A) Innovator  B) Organizer  C) Risk-bearer  D) Decision maker

18. Who is not eligible for float of venture capital fund?
A) RRB  B) SBI  C) Scheduled band  D) All India Financial Institutions

19. Calculate mode from the following data: Mean is 15 and Median is 10.
A) 12.5  B) 15  C) 0  D) None of these

20. Which one of the following is not types of amalgamation?
A) Amalgamation in the nature of purchase  B) Amalgamation in the nature of sales
C) Amalgamation in the nature of merger  D) None of these

21. ______ is a systematic and summary record of a country’s economic and financial transactions with the rest of the world over a period of time
A) Balance of Trade  B) Balance of Payment
C) International transactions  D) Foreign trade

22. Statement I: The authorized capital of EXIM bank was Rs.100 crores
Statement II: The EXIM bank providing technical administrative, financial assistance, guaranteeing on behalf of Indian importers and refinance assistance for export loans
A) Statement I is incorrect and Statement II is correct
B) Statement I is correct and Statement II is incorrect
C) Both the statements are incorrect  D) Both the statements are correct

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23. E-banking business is essentially regulated by the Information Technology Act, 2000 under which personal signature is replaced by _________.
   A) Encrypted signature  B) Image signature  
   C) Digital signature  D) Online signature

24. Statement I: Vouch and post audit is that where the auditor checks each and every transactions right from its origin in the books of prime entries till they are posted.

   Statement II: Auditing in depth is that, the auditor has to examine a few transactions in detailed i.e. from the origin of the transaction to their conclusion.
   A) Statement I is incorrect and Statement II is correct
   B) Statement I is correct and Statement II is incorrect
   C) Both the statements are incorrect  D) Both the statements are correct

25. In the context of tax management, Filing of return, payment of advance tax etc. is relates to ___________.
   A) Present only  B) Past only  
   C) Future only  D) Past, Present and Future

26. Match List I correctly with List II
   a) Fixed Assets - 1) Land and Buildings
   b) Current Assets - 2) Copy rights, patents, trade marks
   c) Wasting Assets - 3) Mine, Quarry, Oil well
   d) Intangible Assets - 4) Inventory
   e) Fictitious Assets - 5) Preliminary expenses
   A) 1,3,4,2,5  B) 1,4,3,2,5  C) 1,3,2,4,5  D) 4,1,2,3,5

27. Which of the following statement is true in case of a Foreign Company?
   A) A Company incorporated outside India and has a place of business in India
   B) A company incorporated in India and has place of business outside India
   C) A company incorporated in India and has place of business in India
   D) A company incorporated outside India and has place of business outside India
28. Banking service delivered through the channel of smart mobile phones is termed as
   A) Internet banking  B) E-banking
   C) Smart banking  D) Telephone banking

29. One of the main objectives of ECGC is to provide insurance cover to Indian investors abroad against
   A) Political and commercial risks  B) Political risks
   C) General risks  D) Commercial risks

30. Income tax due and payable within 12 months before the commencement of winding up is treated as ____, excess of income tax is regarded as ____.
   A) preferential debt; unsecured debt  B) preferential debt; fully secured debt
   C) Preferential debt; partly secured debt  D) Unsecured debt; preferential debt

31. \( p \times q \) would always be
   A) less than one  B) more than one  C) zero  D) one

32. TRYSEM merged with Swarna Jayanti Gram Swarozger Yojana on ____.
   A) April 1, 1994  B) January 1, 1994  C) January 1, 1999  D) April 1, 1999

33. Consider the following information:
   Costing profit Rs.40,000; over absorption of factory overhead Rs.8,000; director’s fees not charged in cost account Rs.2,000. Financial profit is
   A) 50,000  B) 30,000  C) 46,000  D) 34,000

34. A project cost Rs.5,00,000 and yields annually a profit of Rs.80,000 after depreciation @ 12% p.a. but before tax of 50%. Calculate the pay-back period.
   A) 6.25 years  B) 7.14 years  C) 5 years  D) None of these

35. In the measurement of effectiveness of advertisement, recognition test is a ____.
   A) Post testing  B) Theme testing  C) Concept testing  D) Copy testing

36. The Going rate pricing method is used for fixing the price of a product on the basis of ________.
   A) Cost  B) Competition  C) Demand  D) Cost and Demand
37. Statement I: Contribution is the difference between the sales and the total cost of sales  
Statement II: Contribution is also known as gross margin  
A) Statement I is incorrect and Statement II is correct  
B) Statement I is correct and Statement II is incorrect  
C) Both the statements are incorrect  
D) Both the statements are correct  

38. Which one of the following is initial problem challenge to new entrepreneur?  
A) Marketing problems  
B) Lack of appraisal  
C) Management deficiency  
D) Inadequate availability of finance  

39. The formula for intrinsic value of share is  
A) Assets available for preference shareholders  
Number of Preference shares  
B) Assets available for shareholders  
Number of shares  
C) Assets available for Equity shareholders  
Number of Equity shares  
D) Assets available for Equity shareholders  
Number of shares  

40. Privatisation is a process by which the government transfers, the productive activity from the  
A) Foreign companies to the domestic companies  
B) Private sector to the public sector  
C) Public sector to the private sector  
D) Multinational corporations to the public sectors  

41. In, Perumal vs John Deavin (1960) case the feature of a company established was  
A) Separate property  
B) Separate legal entity  
C) Perpetual succession  
D) Limited liability
42. What is the limit beyond which expenses should be paid by crossed cheque or draft only otherwise the payment is fully disallowed (for A/Y 2018-19)?
A) Rs.5,000    B) Rs.10,000    C) Rs.15,000    D) Rs.20,000

43. The remuneration payable to one managerial person in a company shall not exceed:
A) 5% of the company’s net profit    B) 10% of the company’s net profit
C) 11% of the company’s net profit    D) 15% of the company’s net profit

44. Super profit is the difference between
A) Capital employed and Average capital employed
B) Average profit and normal profit
C) Current year profit and last year profit
D) Financial profit and costing profit

45. Appropriate basis for apportionment of material handling charges is
A) Material purchased    B) Material in stock
C) Material consumed    D) Material waste

46. Statement I: A factor which influences all other budgets is called key factor.
Statement II: Master budget incorporates all functional budgets
A) Statement I is incorrect and Statement II is correct
B) Statement I is correct and Statement II is incorrect
C) Both the statements are incorrect    D) Both the statements are correct

47. Several products, several marketing-mixes for relevant segment is a strategy for
   ________.
A) Concentrated marketing    B) Market Aggregation
C) Market segments    D) Undifferentiated marketing

48. Mr. Srinivasan took a loan of Rs.4,00,000 on 1-04-2014 at 20% p.a. to construct a house. The construction of the house was completed on 01-11-2016. Compute the amount of interest deductible in computing the income from house property if the house is let out and the loan is not yet repaid during the previous year 2017-2018.
A) 80,000    B) 16,000    C) 1,12,000    D) 32,000
49. The Safety locker facility provided by the banker to its customer is a _____ of the bank.
   A) Primary functions   B) Lending functions
   C) Agency services   D) General Utility Services

50. The IMF was began financial operations on _____.
   A) 1st January, 1947   B) 1st March, 1947
   C) 1st April, 1947   D) 1st July, 1944

51. Formula for $\beta_1$ Skewness is
   A) $\mu_3^2 / \mu_2^3$   B) $\mu_2 / \mu_4^2$
   C) $\mu_4 / \mu_2^2$   D) $\mu_4 / \mu_2^2$

52. Statement I: Statistics is said to be a branch of applied mathematics.
    Statement II: Statistics is the use of data to help the decision-maker reach better decisions.
    A) Statement I is incorrect and Statement II is correct
    B) Statement I is correct and Statement II is incorrect
    C) Both the statements are incorrect   D) Both the statements are correct

53. Reconciliation is usually done between
   A) Gross profit and Net profit   B) Operating profit and Net profit
   C) Previous year’s profit and Current year’s profit
   D) Costing profit and Financial Accounts profit

54. On the basis of information used, financial statement analysis can be classified
    A) Horizontal analysis and Vertical analysis
    B) Dynamic analysis and Trend analysis
    C) Static analysis and Structural analysis
    D) External analysis and Internal analysis

55. Which one of the following factor relates to family that influences consumer behaviour?
    A) Cultural   B) Social   C) Personal   D) Psychological
56. The National Alliance of Young Entrepreneurs (NAYE) set up a women wing in the year __________.
   A) 1989       B) 1981       C) 1980       D) 1975

57. Which of the following is taken into current account of the Balance of payments account?
   A) visible items only       B) invisible items only
   C) both visible and invisible items       D) neither visible nor invisible items

58. Match List I correctly with List II
   
   a) Re London and General Bank
   b) Re Kingston Cotton Mills Case
   c) The London Oil Storage Co. Ltd.
   vs Seear Hasluck and Co.
   d) The City and Equitable Fire Insurance Co. Ltd.
   
   
   A) 1,3,4,2       B) 1,4,3,2       C) 1,3,2,4       D) 1,2,3,4

59. Competitive advertising is for
   A) Creating demand for new product
   B) To impress the superiority of the products
   C) To stress the comparative features of two or more products
   D) To advertised product through exaggerated claims

60. Who is the head of IMF from July 2011 onwards?
   A) Christine Lagarde       B) Takehiko Nakao
   C) David Robert Malpass       D) Ajay Tyagi

61. Mr. A is a resident of Kumbakonam, receives Rs.48,000 p.a. as basic salary; Rs.4,800 p.a. as dearness allowance forming part of basic salary; 7% commission on sales made by him (Sales Rs.86,000) and Rs.6,000 as house rent allowance. He however, pays Rs.5,800 p.a. as house rent. Determine the quantum of house rent allowance exempt from tax.
   A) – 82       B) + 82       C) 6,000       D) Nil
62. Which of the following classification of overheads are to be made on the basis of behaviour?
   A) Factory overhead, Office overhead, Selling & Distribution overhead
   B) Fixed overhead, Semi-variable overhead and Variable overhead
   C) Indirect material, Indirect wages and Indirect expenses
   D) Controllable costs and uncontrollable costs

63. To change of registered office from one town to another town in the same State, a ____________ is required to be passed at a general meeting of the shareholders.
   A) Special resolution  B) Ordinary resolution
   C) Resolution requiring special notice  D) Resolution of the Board of Directors

64. Statement I: Preference shareholders are to be shown in the statement of affairs under list G
   Statement II: Equity shareholders are to be shown in the statement of affairs under list H
   A) Statement I is incorrect and Statement II is correct
   B) Statement I is correct and Statement II is incorrect
   C) Both the statements are incorrect
   D) Both the statements are correct

65. An entrepreneurs are classified as innovative, imitative, fabian and drone by Clarence Danhof in the year ________ on the basis of his study of the American Agriculture.
   A) 1947  B) 1949  C) 1951  D) 1953

66. From the following information find out the amount of profit earned during the year using the marginal costing technique.
   Fixed cost Rs.2,50,000; Variable cost Rs.10 per unit; Selling price Rs.15 per unit;
   Output level 75,000 units
   A) 5,00,000  B) 3,75,000  C) 2,50,000  D) 1,25,000

67. Consumer Protection Act, 1986 Section ___ provides for the establishment of a three-tier consumer dispute redressal system.
   A) 4  B) 6  C) 9  D) 15

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68. The Indian Industrial estates are mainly ______ types of industrial estate.
   A) Conventional    B) Composite    C) Functional    D) Both A and B

69. Statement I: EPCs are supported by financial assistance only from the State Government
   Statement II: EPCs are registered as non-profit organizations under the Companies Act or Societies Act
   A) Statement I is incorrect and Statement II is correct
   B) Statement I is correct and Statement II is incorrect
   C) Both the statements are incorrect
   D) Both the statements are correct

70. The commercial banks have to maintain as statutory requirements certain percentage of their deposits with RBI is called as _________.
   A) Cash Reserve Ratio   B) Statutory Liquidity Ratio
   C) Bank Rate   D) Repo Rate

71. Machine A purchased on 01-10-2011 at a cost of Rs.5,00,000 written down value on 01-04-2017 Rs.50,000 and sold on 01-08-2017 for Rs.3,00,000. Determine the capital Gain.
   A) Short-term Capital Gain 2,50,000 B) Short-term Capital Loss Rs.2,00,000
   C) Long-term Capital Gain 2,50,000 D) Long-term Capital Loss Rs.2,00,000

72. Coefficient of quartile deviation is calculated by the formula
   A) \( \frac{Q_2 + Q_4}{2} \)  B) \( \frac{Q_3 + Q_1}{2} \)  C) \( \frac{Q_3 - Q_1}{2} \)  D) \( \frac{Q_2 + Q_4}{4} \)

73. The objective of management accounting is
   A) To record various transactions   B) To meet the legal requirements
   C) To help management in formulating policies and plans
   D) To record the cost of producing a product

74. Which one of the following is not a good advertisement copy?
   A) To see it   B) To unread it   C) To understand it   D) To believe it

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75. The rank correlation was developed by the British Psychologist Edward Spearman in the year __________.
   A) 1900        B) 1904        C) 1877        D) 1893
76. The concept of conservatism results in:
   A) Over statement of capital          B) Understatement of assets
   C) Understatement of liabilities      D) None of these
77. In __________, the auditor visits his clients at regular or irregular intervals during the financial year and checks each and every transaction.
   A) Continuous audit B) Interim audit C) Final audit   D) Occasional audit
78. Mr. Arul left for USA along with his family, for the first time, on 14-10-2017. He returned to India on 31-05-2018. Determine his residential status for the assessment year 2018-2019.
   A) Non-resident      B) Resident & ordinarily resident in India
   C) Resident in India D) Resident but not ordinarily resident in India
79. The MPEDA & APEDA is a
   A) Service Institution     B) Commodity organisations
   C) Export Industries Division    D) Government Participation in foreign trade
80. Which one of the following is not non-probability sampling method?
   A) Judgement sampling         B) Quota Sampling
   C) Systematic sampling        D) Convenience sampling
81. A single lump sum which is given by a Government to an industry for national interest is called __________.
   A) Incentive      B) Concession    C) Subsidy      D) Bounty
82. Calculate P/V Ratio

<table>
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<th>Year</th>
<th>Sales</th>
<th>Profit</th>
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<td>2017</td>
<td>1,40,000</td>
<td>15,000</td>
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<tr>
<td>2018</td>
<td>1,60,000</td>
<td>20,000</td>
</tr>
</tbody>
</table>

A) 20%          B) 25%          C) 16.67%       D) 33.33%

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83. Compute cash from operations from the following data when funds from operations is Rs.10,000.

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2018</th>
</tr>
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<tbody>
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<td>3,000</td>
</tr>
<tr>
<td>Bills payable</td>
<td>15,000</td>
<td>8,000</td>
</tr>
</tbody>
</table>

A) 6,000  B) 4,000  C) 5000  D) 8,000

84. Sky advertising is a kind of ________.
A) Indoor advertising  B) Outdoor advertising  
C) Direct advertising  D) Promotional advertising

85. Climate and weather conditions are an example of ________.
A) Secular trend  B) Seasonal variations  
C) Cyclical variations  D) Irregular variations

86. GATT was converted into WTO with effect from
A) January 1, 1993  B) January 1, 1994  
C) January 1, 1995  D) January 1, 1996

87. Dena and Vijaya bank has been merged with ________.
A) BOB  B) BOI  C) UCO Bank  D) IOB

88. Which one of the following is not comes under the special assistance of IFCI?
A) Interest subsidy scheme for new entrepreneurs  
B) Marketing assistance for small scale units  
C) Modernization of small scale and ancillary units  
D) Controlling pollution in small scale units

89. In a big business house, the work of one clerk is automatically checked by another clerk, such system of auditing is known as ________.
A) Internal audit  B) External audit  
C) Internal check  D) Test check

90. Tax is reduced from casual incomes at the rate of ________.
A) 10%  B) 15%  C) 20%  D) 30%
91. Close-ended mutual funds have open for a fixed period not exceeding ____.
   A) 30 days    B) 45 days    C) 60 days    D) 15 days

92. Which one of the following is not method of valuation of shares?
   A) Asset backing method    B) Super profit method
   C) Dividend Yield method    D) Fair value method

93. If a curve is more peaked than the normal curve it is called as ________.
   A) Platykurtic    B) Mesokurtic    C) Leptokurtic    D) None of these

94. An entrepreneur can be select the most suitable business project is ________ function of an entrepreneur.
   A) Entrepreneurial    B) Managerial    C) Promotional    D) Commercial

95. A project requires an investment of Rs.5,00,000 and has a scrap value of Rs.20,000 after five years. It is expected to yield profits after depreciation and taxes during the five years amounting to Rs.40,000; Rs.60,000; Rs.70,000; Rs.50,000 and Rs.20,000. Calculate the return per unit of investment.
   A) 10%    B) 15%    C) 50%    D) 40%

96. Which one of the following is a capital market instrument?
   A) Commercial papers    B) Bonds
   C) Bill of exchange    D) Treasury bills

97. Deduction in respect of interest on loan taken for higher education of self or spouse or children is fully deductible under section ________.
   A) 80C    B) 80EE    C) 80E    D) 80G

98. Calculate the amount of unsecured creditors
   Salary of clerk for 6 months Rs.30,000; Wages of peon for 4 months Rs.6,000
   A) 36,000    B) 20,000    C) 10,000    D) 26,000

99. An EDP consists of the ________ phases.
   A) 2    B) 3    C) 5    D) 6
100. Consider the following:

   i) Set up a hypothesis ii) Set up a suitable significance level iii) Doing computations iv) Making decisions v) Setting a test criterion

Find out the correct order of stages in a statistical investigation.

   A) i), ii), v), iii), iv)       B) i), ii), v), iv), iii)
   C) i), v), ii), iii), iv)       D) i), ii), iii), v), iv)

101. Speculation loss and loss on accounting of maintenance of horse race can be carried forward for ________.

   A) 4 years       B) 8 years       C) 10 years       D) Unlimited period

102. Under the operating lease, the lessee uses the assets for a ________.

   A) Short period       B) Medium period       C) Long period       D) Specific period

103. Which of the following statements is not true?

   A) Memorandum of Association defines the powers of the company
   B) Words like President, Prime Minister may not be allowed as the name of a company
   C) Objects clause of a company cannot be altered
   D) Each subscriber of memorandum must take at least one share

104. Calculate profit from the following information.

   Direct Material Rs.1,00,000; Direct wages Rs.50,000; Direct expenses Rs.25,000;
   Factory overheads Rs.50,000; Office overheads Rs.45,000; Selling overheads Rs.30,000 and profit is 20% on sales.

   A) 75,000       B) 60,000       C) 50,000       D) 3,75,000

105. Oriental Bank of Commerce is a

   A) Foreign Bank       B) Public Sector Bank
   C) Private Sector Bank       D) Regional Rural Bank

106. Imputed cost is a

   A) Notional cost       B) Real cost       C) Abnormal cost       D) Variable cost

107. ___________ was first used by E J Kelly

   A) De-marketing       B) Meta marketing       C) Social marketing       D) Mega marketing

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108. Assets are depreciated on the basis of expected life rather than on the basis of market value according to
   A) Consistency Convention  B) Going concern concept
   C) Money measurement concept  D) Dual aspect concept

109. The term income includes
   A) Legal income only  B) Legal and Illegal incomes
   C) Illegal incomes only  D) None of these

110. In capital budgeting, NPV stands for
   A) Net Profitability Value  B) Net Product Value
   C) Net Present Value  D) Net Purchase Value

111. சையினால் மருந்து வியாபாரம் சுற்றுச்சூழலை வழிபட்ட மேள்புறமான பதிவு பொருத்தம் சொரையரசன் ஆக்கம்
   A) சையினால் B) சையினம் C) தற்போது சையினம் D) உள்ளே வந்து கொண்டு

112. தேவையின் விலைத்தொகையை அடையாளமான ஒரு கணினி சூட்டிய வளையம் வகைகள்
   A) பங்குத்தொடர்  B) நூற்றூறு மாதிரைத்தொடர்
   C) கருத்தொடர்  D) சலை, செயல்தரு தொடர்

113. பேலூப்பொருளின் குறு வருகைக் குறிக்கொள்ள வேலூப்பொருள் நிகரங்களைப் பார்க்கு?
   A) வளை  B) அரசு  C) தொடர்  D) செயல்தரு

114. தொகையைத்தொகையாக கையில் கூட்டம் (All India Council of Technical Education) பரவல் குறிப்பிட்டு
   A) 1938  B) 1945  C) 1948  D) 1978

115. நேர்முலயம் பல்பொருள் குழுவில் தொடர்பான கிளைகள் முன்னணிக்காரர்கள் புகழ் பெறுந்து
   A) 1961  B) 1967  C) 1968  D) 1969

116. காலம்பாணி பி12 குழுவில் நேர்முலய் நேர்முலய் செயல்?
   A) அல்லாது  B) பரிதைப்  C) அருகில்  D) விளக்கம்
117. Which of the following is the oldest theory of all the transfer theories of learning?
   A) Theory of Identical Elements  B) Theory of Identical Components
   C) Theory of Generalization  D) Theory of Mental Discipline

118. Which of the following is the third force of psychology?
   A) Behaviourism  B) Psycho-analytic  C) Humanitarian  D) None of these

119. Who was introduced the theory of moral development in the growth and development of human beings?
   A) Piaget  B) Freud  C) Kohlberg  D) Erickson

120. Which of the following is the oldest theory of all the transfer theories of learning?
   A) Theory of Identical Elements  B) Theory of Identical Components
   C) Theory of Generalization  D) Theory of Mental Discipline

121. Guthrie experiment was similar to ________ experiments.
   A) B.F. Skinner  B) Ivan Pavlov  C) Kohler  D) Thorndike

122. Learner Controlled Instruction (LCI) was developed by Robert Mager in the year ________.
   A) 1921  B) 1931  C) 1941  D) 1951
127. The ________ motive is related to those behaviours that are intended to inflict physical or psychological harm on others.
A) Hunger  B) Maternal  C) Aggression  D) Affiliation

128. ________ proposed a theory of intelligence by distinguishing between two types of intelligence, i.e. fluid intelligence (mental capacity of an individual) and crystallized intelligence (Learning dependent on education and culture).
A) Cattell and Horn  B) Spearman  C) E.L. Thorndike  D) L.L. Thurston

129. Match List I correctly with List II

| a) Ink-blot test | -1) Hermann Rorschach |
| b) TAT introduced by | -2) Henry Murray |
| c) TAT developed by | -3) C.D. Morgan |
| d) TAT used by | -4) Mc Clelland |
| d) CAT | -5) Dr. Leopold Bellak |

A) 1,3,5,2,4  B) 3,1,2,5,4  C) 5,2,3,1,4  D) 1,2,3,4,5

130. Conflict between two positive goals is

131. The Book “Home and World” was written by
A) Mahatma Gandhi  B) Rabindranath Tagore  C) Sri Aurobindo  D) J. Krishnamurthy

132. “Freedom in Learning” is related to
A) Mahatma Gandhi  B) Rabindranath Tagore  C) Sri Aurobindo  D) J. Krishnamurthy

133. Rousseau was a/an
A) Naturalist  B) Pragmatist  C) Idealist  D) Empiricist

134. Aurobindo Ashram School was promoted as Aurobindo International center of Education in__________
A) 1943  B) 1951  C) 1952  D) 1921
135. The Draft on National Education policy (Dr. K. Kasturirangan) submitted its report on __________.

136. In which year the community school was established in USA?
   A) 1959  B) 1960  C) 1958  D) 1961

137. The headquarter of National Institute of open school is located at __________.
   A) Noida  B) Falta  C) Hyderabad  D) Dehradun

138. National institute for the visually handicapped located at, 
   A) Dehradun  B) Mumbai  C) Kolkatta  D) Chennai

139. UN has designated ________ as the International education year.
   A) 1970  B) 1990  C) 1974  D) 1986

140. Who is the father of modern education psychology?
   A) Rousseau  B) Sigmund Freud  C) William Wundt  D) Pestalozzi

141. பாடலை நூற்றாண்டில் மாணவர்கள் வாக்கும் புலம் இல்லாது பட்டியல் புதிய விளைக்குழு அறிக்கை நீதிக்கப்பட்டிருக்கிறது?
   உ(புடுக்கு) பொழுது சுட்டி (இ) சுதை என் பிள உ(அர்த்தர்) அழகு

142. இராணுவ விருத்தல் விலக்கச் செயல்களின் பொருளில் நான்கு நூற்றாண்டுகள் பிரதான தலைமையில் நான்கு அடுத்து கூம் கூடியரசின் செலவெட்டு?
   உ(1920) இ(1942) இ(1930) ப(1947)

143. இராணுவ அரசியல் காப்பை, ஆணைவலைப்பு கட்டடம் காப்பியல்லும்
   காப்பை
   உ(26 அக்டோபர் 1950) இ(26 செப்டம்பர் 1949)
   இ(26 மாதம் 1950) ப(5 செப்டம்பர் 1948)

144. இராணுவ அம்பாறை செலவெட்டு நான்கு வருடங்கள் கூம் பிரதானராக செலவெட்டு (L:ok sabha) சிந்துகையாளர்?
   உ(12) இ(2) இ(20) ப(525)
145. குருவியானப் போற்ற மேலும் பயிற்சியான, அத்தூண்டு பற்றி பல்லவன் வேதாதி, பயிற்சியானது?
   (A) நம்போடு பல்லவன்  
   (B) பார்வத பல்லவன்  
   (C) விக்கார  
   (D) விளக்க

146. குருவியானப் போற்ற மேலும் பயிற்சியான, அத்தூண்டு பற்றி வேதாதி வேதாதி பற்றி பல்லவன்?
   (A) N. பார்வத பல்லவன்  
   (B) R. பார்வத பல்லவன்  
   (C) S. பார்வத பல்லவன்  
   (D) P. பார்வத பல்லவன்

147. The Common Wealth Games were held in India in the year _____.
   A) 1951    B) 1982    C) 1975    D) 2010

148. Give an expansion of NITI
   A) National Information for Transforming India
   B) National Institution for Transforming Idea
   C) National Interest for Transforming India
   D) National Institution for Transforming India

149. மிளகு கோளம் எலெக்ட்ரிக் ஐர் ஬ிளை (Electric Iron Box) என்பது என்ன என்று சொன்னது?
   (A) மிளகு எலெக்ட்ரிக் ஐர் ஬ிளை என்று பார்வத பல்லவன்  
   (B) எலெக்ட்ரிக் ஐர் ஬ிளை என்று பார்வத பல்லவன்  
   (C) மிளகு எலெக்ட்ரிக் ஐர் ஬ிளை என்று பார்வத பல்லவன்  
   (D) எலெக்ட்ரிக் ஐர் ஬ிளை என்று பார்வத பல்லவன்

150. Who won the Noble Prize for peace in the year 2018?
   A) Denis Mukwege    B) William Nordhaus
   C) Paul Romer    d) Greg Winter